

# Philip the Bold Seeks Peace with The Tribune

Why Sue for Libel When Paying Rent May Save All Trouble?

Clever Faker Tries to Lease Store Since He May Not Buy Space—How He Might Advertise if Chance Came—A Look Ahead.

By SAMUEL HOPKINS ADAMS.

Many and disagreeable have been the charges brought by The Tribune against Mr. Philip Liberman and his business methods. None of the lot would hang a man. But most of them were specific, and all of them libellous if not true. (Oh, certainly; they've been invariably true.) But at no time has there been numbered among the slippery Philip's failings, as set forth in this newspaper, a lack of shrewdness. I have always believed that the haberdasher of many aliases had brains in his head; so many, in fact, as to have completely crowded out his conscience. Now this opinion as to his mental astuteness has been amply verified. Mr. Philip Liberman proves his perspicacity by planning to do business under the protecting and insuringegis of The Tribune.

Try, gentle reader, it may be difficult, but try—to read the following letter in the spirit of seriousness in which it was conceived and written. It comes from a perfectly reputable (and, so far as I can learn, sane) firm of real-estate agents, whose names I will suppress out of consideration for the effect upon their other clients:

Mr. Mason, Tribune Building, New York City.

Dear Sir: Confirming our conversation of this morning, I trust you will be able to consider the offer made by our client, Mr. Philip Liberman, for the store at No. 154 Nassau Street, now occupied by the International Correspondence School, namely, \$7,200 per annum, for a term of ten years.

Mr. Liberman now pays an annual rental of \$12,000 at 28th Street and Fifth Avenue, and has been there for a long term of years.

He is very much interested in your space, but the low ceiling and smallness of the store would not permit him to make a higher offer.

We can furnish further references as to the desirability and responsibility of our client.

Awaiting your early reply, we are,

Very truly yours,

Now, there's an expert and discriminating real estate concern. They know a good, high-class property when they see it! Number 154 Nassau Street is The Tribune Building. The space for which the ingenious offer is made is the ground floor. It has show-windows for the display of Liberman's window-baits. Almost above it is displayed The Tribune sign. It would be a great place for Liberman.

How advantageous it might be for The Tribune to have Liberman as a tenant is another question, which the real estate experts possibly did not pause to consider. To expect of them that they should be connoisseurs of mercantile, as well as of real estate character, would be, perhaps, too much.

Three of us were seated in conference, when their astonishing epistle came in. It was passed hastily from hand to hand, and laid on the table for consideration.

"Let's look at that signature again," said the first to read the letter. "It'll bet those real estate agents are Birskey & Zapp in disguise. It sounds to me like a practical joke."

"It sounds to me like a trap," opined the second. "It's just Liberman!" declared the third.

It was—just Liberman. There was his card attached, to prove it.

Telephone Connection

PHILIP LIBERMAN

New York

with an undecipherable date following the word "Established," upon an aesthetic and quirky elongation of the final n in the script-written name. Liberman, who had been exposed, denounced, derided, accused, muckraked fore and aft by The Tribune, proposed to go into business in The Tribune Building! We didn't know whether to admire more the benign forgiveness or the sublime effrontery of the proposition. And "references as to the desirability and responsibility of our client!" From whom? Finkelstein, maybe. Rochester concern, situated at the corner of Rainbow's End and No-Man's Avenue, the Hochman-Blum Co., Inc. It is even within the possibilities that Liberman would have recommended himself, with press clippings from The Tribune to prove his prominence in the business world.

But how much would Liberman want in return for his \$7,200 a year? Would he expect, for that rental, to come in under The Tribune guarantee as well as The Tribune roof? In that case certain readjustments would be essential. It might even be incumbent upon the Tribune Bureau of Investigations to censor the Liberman bargains and re-mould them nearer to the heart's desire. A fascinating prospect, reaching out to all kinds of possibilities! Suppose, for example, Liberman, under one or another of his various trade aliases, French or otherwise, wished to advertise in these columns. After the advertising experts had been over his copy with axes, saws, chisels, planes and a can of carbolic acid, it might conceivably read something like this:

Stop! Look! Listen! Liberman Is with Us.

The Famous Founder of the Berry Syndicate of East 42d Street, the Maison Philippe, of 501 Fifth Avenue, Philips, of Fifth Avenue and 28th Street, the Philips Store, at Chambers Street and Broadway, and other Haberdasheries where he has built up a Standard Trade in Damaged Merchandise, Factory Rejects, Seconds, Fake Sales, Abandoned Styles, Misvalued Bargains and the Riff-Raff, Ragtag and Bobtail of Trade, begs to announce the opening of his New Emporium in

The Tribune Building, 154 Nassau Street, where he will maintain that Underlying Business Principle which has carried him to Prosperity Elsewhere

NOTHING AS REPRESENTED

Persons who don't care what they do with their money cannot do Better than to Visit the

Maison Spiff

154 Nassau St. - Philip Liberman, Prop.

First to Last, a Bunk: Goods, Labels and Advertisements.

People who have traded at the Liberman stores are familiar with the system of window-baiting in vogue there. A dress-shirt of some standard make and value is prominently displayed in the window, together with a legend to this general effect:

Earl & Wilson \$6 Shirts—Reduced to \$2.80.

You go in and ask for one of the shirts. The suave salesman transfers a heap of garments to the counter, bearing names like an assortment of five-cent cigars.

"Are these like the shirts in the window?" you ask.

"Sure! They're better."

"Are they E. & W.?"

"Sure, they're E. & W. They're better'n E. & W."

"But I want the same shirt as the one in the window."

"Well, we ain't got just exactly that shirt."

"Then I'll take the one in the window."

"It ain't your size. What size d'ye wear?"

"Fifteen and a half."

"Well, that's a sixteen in the window."

"Why is it marked fifteen and a half?"

"Sometimes they mark 'em wrong."

"Never mind, I'll take it anyway."

"I can't change the window till the window-dresser comes. Lemme show you a tasty thing in ruffles, the latest thing on the Avenue." And if you're not careful he'll load you up with a loose-leaf gridiron bosom

## N. H. MODIFIES EMBARGO

Western and Pennsylvania System Restrictions Cut Down.

Modification of the embargo placed on freight originating west of the Hudson River and destined to points on the New Haven Railroad will be put into effect to-morrow, according to an announcement from the New York, New Haven & Hartford Railroad Company yesterday. The embargo against the New England Steamship and the Merchants and Miners Transportation companies was cancelled last Thursday.

By a modification of the embargo against the Pennsylvania system and its connections by way of the Harlem River all freight will be received with the exception of various materials for building purposes. These are structural and reinforcing iron and steel, stone, lime, brick, cement, lumber, terra cotta, tile and wall plaster. Such shipments will be accepted if they are for buildings under contract and partly constructed.

New Haven officials are hopeful that further relief will be possible in the near future. They believe that reinstitution of the embargo may be avoided if the suggestions that freight be ordered forward moderately, promptly unloaded and each car packed to maximum capacity are followed.

Consignees have been asked to cooperate and to observe suggestions to relieve the situation.

## U. S. SPECIALIST VISITS TSETSE'S SLEEPING PREY

Gives No Hope of Recovery, but Mother Still Has Faith.

Dr. Louis Livingston Seaman, retired surgeon major of the United States Army, and an authority on Oriental diseases, yesterday examined Dr. Albert C. Perrelli, who is dying of sleeping sickness at his home, 14 Hancock Street, Brooklyn.

Although refusing to say anything that might shatter the hopes of the man's optimistic mother, Dr. Seaman shrugged his shoulders and shook his head when asked if the stricken man had a chance for life.

"Sleeping sickness is one of the most terrible maladies that afflict mankind," he remarked as he left.

There appeared to be little change in the condition of Dr. Perrelli yesterday. He is still conscious, still constantly drowsy, still hoarse over his devoted old mother.

The story of the woman's brave fight for the life of her only son has aroused much sympathy in Brooklyn. Two trained nurses from one of the hospitals appeared yesterday to take over the burden of actual nursing. They laughed at the question of pay, telling her the work was entirely voluntary.

Sees Husband Slain in Bed.

Mrs. Joseph Baryne, wife of a negro porter, says she was awakened in her room, at 140 West Thirty-second Street, early yesterday morning by the entrance of William Burke, a negro, who runs the rooming house. She says Burke awakened her husband, and after a few words shot him dead.

## 639 YEAR'S DEATH TOLL OF STREETS

23,321 Persons Injured in Highway Accidents in New York City.

SUMMER IS MOST DANGEROUS SEASON

Police Report for 1915 First Complete Record—Auto Ranks Highest in Fatalities.

In 1915 there were 22,540 street accidents, in which 639 persons were killed and 23,321 injured, according to the first complete report of street accident statistics ever issued by the Police Department. The report covers every street accident in which any person was killed or injured, whether by a vehicle or otherwise. There are nineteen kinds of accidents in the classification, ranging from persons struck by railway trains, trolley cars, automobiles and other vehicles to persons hit by falling objects, bitten by dogs or slipping on the sidewalks.

Commissioner Arthur Woods points out that street accidents are a fairly accurate barometer of weather conditions in that they drop during the stormy winter months and rise with the coming of the warmer season, when more persons use the highways.

February, coldest and darkest of months, had the fewest accidents. With each succeeding month the accidents increased, reaching high tide in July.

The number dropped 10 per cent in August, because, according to the report, a part of the city's population was away on vacation. With September they returned and the accidents increased, but did not quite reach the July mark.

Commissioner Woods estimates that, despite increasing protection offered by the Police Department through the development of its system of control, this spring will see a characteristic increase in the number of accidents as contrasted with the winter months. The reasons are growth of population and the resulting street congestion. "As the Red Queen said to Alice," remarks the Commissioner, "we have to run as fast as we can in order to stay in the same place."

Of the total killed, males numbered 510, females 149. Of the injured, 17,364 were males, 5,955 females. The total number of children killed was 290, or 44 per cent of all deaths. Of these 106 were under six years old, 194 between six and sixteen. The injured children numbered 7,386, a little less than 32 per cent of the total number of injured persons. Of these, 2,301 were under six and 5,085 were between six and sixteen.

Automobile accidents, in which persons were struck, not only outnumber every other class in the number killed, 178, but also in the number injured, 4,830. This total does not include 106 persons killed by motor trucks. Street-cars caused 77 deaths, horse drawn trucks or wagons, 100; collisions, 42, and falls and other injuries while boarding or alighting from vehicles in general, 47.

All together there were 11,378 accidents in which persons were struck by vehicles. This is slightly more than one-half of the total number of accidents. In such accidents 480 deaths resulted and 11,198 injuries.

The report shows that to children under six the most dangerous form of accident is that of being struck by a horse drawn truck or wagon. This form of accident killed 42 and injured 629 such children. Automobiles killed 27. For children the motor truck ranked third in fatalities, but fifth in injuries.

## ASKS STRAUS TO TAKE 5-YEAR TERM ON BOARD

Governor Hopes to Keep Commission Bipartisan.

Governor Whitman occupied a good deal of his time in the city yesterday in conferences. In regard to appointments on the two Public Service commissions, the Governor said he wished to maintain the bi-partisan complexion of those bodies, as provided under the original Hughes law. He declared that all such commissions should be bi-partisan and divorced from politics.

The Governor called on Oscar S. Straus, chairman of the Public Service Commission, and urged him to take a full five-year term as chairman. He is anxious for Mr. Straus to resign on February 1 and accept an immediate appointment to the place made vacant by Commissioner Cram, whose term expires. Up to the present time Mr. Straus feels that his age should preclude him from serving more than the unexpired term of Edward M. McCall, which has two years to go.

Representative William S. Bennett conferred with the Governor, and urged the appointment of Thomas W. Whittle, Park Commissioner of the Bronx, to one of the places on the Public Service Commission. It is expected that a Democrat will get one of the places made vacant on February 1 by the resignation of Mr. Williams and the retirement of Mr. Cram. Commissioner Williams' term would expire in one year. It is understood the Governor feels disposed to reappoint Judge Irvine to the upstate Public Service Commission. His term expires on February 1. The Governor believes the upstate commission is well organized and has done good work.

# HEARN

Fourteenth Street

West of Fifth Avenue

16<sup>TH</sup> January Sale—Last Full Week!

It Wins! It Wins!! It Wins!!!

CASH Started the Ball a-Rolling—Energy Pushed It Along

—BUT—

ENTHUSIASM—BIG STOCKS—BIG VALUES

MAKE IT WIN AS AGAINST ALL OTHER WHITE SALES

The Following Prove That Values Like These Bring Success:—

JANUARY SALE—LAST WEEK!

## MUSLIN UNDERWEAR

The enthusiastic buyers that fill this department from morning until closing time (since the first day of the January Sale) prove that here you get full value for your money, and that when we advertise a Sale it is a Sale.... For the Last Week, reinforced assortments in every section.

At 75 Cents on the Dollar

We reserve privileges of limiting quantities. No Mail or Telephone Orders for the following:—

Women's Night Dresses—Regular .49 and .59..... .38

Women's Tucked or Emb'd Ruffle Drawers—Regular .29..... .18

Women's Nainsook Corset Cover—Regular .29..... .18

Women's Petticoats—Regular .59..... .45

Extra Size Night Dresses—Regular .59..... .45

Extra Size Drawers—soft finish muslin—h. a. ruffle—reg. .59..... .28

Extra Size Petticoats—Value \$1.25..... .78

Three or four rows lace or wide emb'd.

Extra Size Corset Covers—Regular .29..... .19

Women's Nainsook Combinations—Regular .79..... .64

Envelope Chemises—Regular .49 and .59..... .38

Lace or emb'd trim'd.

Children's Drawers—2 to 12 years—regular .12½ and .15..... .8

Children's and Misses' Drawers—2 to 14 years—regular .35..... .24

Misses' Skirts—4 to 14 years—regular .29..... .18

Children's Night Dresses—Regular .39 and .49..... .29

Tucks and emb'd—1 to 14 years.

WOMEN'S CORSET COVERS.

Nainsook—pokes of dainty emb'd lace or ribbon—usually .69..... .54

Nainsook—elaborately or neatly trim'd with fancy laces, fine emb'd and ribbon—reg. \$1.29..... .94

WOMEN'S COMBINATIONS

Nainsook—corset cover and skirt or drawers—emb'd or lace inserts and ribbon—reg. .98..... .76

Nainsook—Allover embroidery or fancy lace and emb'd insertings—ribbon run—reg. \$1.29..... .94

Nainsook—dainty trimmings of laces, embroideries and ribbon—reg. \$2.69..... .1.94

WOMEN'S PETTICOATS

Fine Nainsook—deep flounces, with rows Val. or Point de Paris laces or handsome embroidery—regularly \$1.50..... .1.29

Fine Nainsook—deep flounce of rows of Fish-eye Val. lace with wide ribbon run embroidery—or 11 rows of Val. with heart-shaped galloon—finished in scallop effects—regularly \$3.98..... .2.95

WOMEN'S NIGHT DRESSES

Nainsook and Muslin—round or high neck—lace or embroidery trimmed—regularly .89..... .58

Cambrie—Empire style—elaborate lace yokes and sleeves—wide ribbon—regularly .98..... .68

Nainsook—neat or open emb'd, dainty laces, etc.—value \$1.49..... .1.24

Empire and other dainty styles—bodies or emb'd medallions and lace inserts—value \$2.69..... .1.94

Other Handsome Styles—2.98 to 15.98

CREPE DE CHINE UNDERWEAR

Crepe de Chine Camisoles—rows of Val. lace front and back—also gold and silver—reg. .98..... .69

Camisoles of Crepe de Chine—Medallions or inserts of fancy laces or embroideries—value \$1.49..... .1.24

Crepe de Chine Night Dresses—hand embroidered yoke or lace and insert—reg. \$4.98..... .4.38

Crepe de Chine Petticoats—elaborate flounces of lace, French knots, tucks, etc.; also silver cloth—reg. \$3.98..... .2.94

JANUARY SALE—LAST WEEK

## Sheets and Pillow Cases

Buy while you can at January Sale prices—as in the past our prices will be higher when sale is over—it is only because of our ability to buy very large quantities for cash, thereby gaining every concession possible, that we are enabled to offer the following values—one order alone in preparation for this sale was considerably more than one hundred thousand dollars, and that is only one item; there are many, many others.

No Mail or Telephone Orders for the following:—

PILLOW CASES.

Will Wash Heavier Mohawk Dwight Anchor Wamsutta New Bedford.

Reg. Sale. Reg. Sale. Reg. Sale. Reg. Sale. Reg. Sale. Reg. Sale.

42x36..... .29..... .13..... .22..... .14..... .23..... .15..... .24..... .16..... .25..... .17..... .26..... .18..... .27..... .19..... .28..... .20..... .21..... .22..... .23..... .24..... .25..... .26..... .27..... .28..... .29..... .30..... .31..... .32..... .33..... .34..... .35..... .36..... .37..... .38..... .39..... .40..... .41..... .42..... .43..... .44..... .45..... .46..... .47..... .48..... .49..... .50..... .51..... .52..... .53..... .54..... .55..... .56..... .57..... .58..... .59..... .60..... .61..... .62..... .63..... .64..... .65..... .66..... .67..... .68..... .69..... .70..... .71..... .72..... .73..... .74..... .75..... .76..... .77..... .78..... .79..... .80..... .81..... .82..... .83..... .84..... .85..... .86..... .87..... .88..... .89..... .90..... .91..... .92..... .93..... .94..... .95..... .96..... .97..... .98..... .99..... .1.00..... .1.01..... .1.02..... .1.03..... .1.04..... .1.05..... .1.06..... .1.07..... .1.08..... .1.09..... .1.10..... .1.11..... 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